

Trusted IT Solution Provider

Your single trusted partner for presales, implementation, operations, and managed services across IT Infrastructure, Networks, Cloud, Security, and Services — delivered by senior, certified engineers.

Why EDGEX

EdgeX gives you one accountable partner across every layer of the modern enterprise stack — from advanced networking and security, and systems — backed by senior, certified engineers who deliver on time and to specifications.

Our Proposition

- A single trusted partner for presales, implementation and managed services
- Flexible delivery — local, remote, resident engineer, or project-based
- Vendor-neutral expertise across 15+ OEMs and 80+ technologies
- Tiered competency (L1 / L2 / L3) matched to customer budget & complexity
- Project Deployments and Services

80+

Technologies covered

15+

OEM ecosystems

L1-L3

Competency tiers

4

Engagement models

What We Deliver, End-to-End

Six service lines that cover the full customer lifecycle — from solution design through long-term operations.

**01**

Presales & Architecture

HLD / LLD design, BoQ preparation, PoCs and solution consulting across OEMs.

**02**

Simple Installation

Turn-key rack-&-stack, base configuration, cutover and acceptance.

**03**

Advanced Integration

Multi-product stitching, API integration and complex enterprise rollouts.

**04**

Migration Services

Platform-to-platform, on-prem to cloud, legacy modernisation with zero-downtime.

**05**

Operations & AMC

24x7 NOC / SOC, managed services, patching, incident and problem management.

**06**

Resident Engineer & Training

On-site embedded specialists and structured technology enablement programs.

Solution Domains We Cover

Six service lines that cover the full customer lifecycle — from solution design through long-term operations.



01

IT Infrastructure

IT Hardware, Server Virtualization, Advanced Campus Networking, LAN/WAN, Microsoft Solutions



02

Communication Collaboration

PABX, Call Center, Video Conference, Public Address Systems



03

ELV & Security

CCTV, ACS, Structured Cabling, Time Attendance, Gate Barriers



04

Migration Services

Backup Disaster Recovery, Network Support Recovery, IT Migrations



05

Managed IT Support

Managed IT Support, Outsourced IT Support, IT Systems Monitoring, Remote IT Support



06

Cyber Security

VAPT, Antivirus EDR Solutions, Email Solution,

Infrastructure, Network & Security

Deep bench across wired, wireless, SD-WAN, NAC, firewalls, load balancers and zero-trust. Led by L3 certified talent.



Routing, Switching & Wi-Fi

- Cisco R&S, DC, UC, DNA, ISE
- Huawei / Cisco / Aruba Switching & Wi-Fi
- Huawei R&S, SDWAN, NAC, iMaster
- Cisco, Huawei Forti SD-WAN
- SMB / Enterprise / Large Campus Deployment



Firewalls Security

- Huawei Firewall Campus and DC
- Fortinet FortiGate, Proxy, Web, ADC
- Palo Alto NGFW + Panorama
- FortiSASE, FortiSandbox, FortiPAM



NAC & Access Control

- Aruba ClearPass
- Cisco ISE
- Huawei iMaster NCE
- NetScout / Prime NAC



SIEM, Load Balancing & Ops

- FortiSIEM, FortiAnalyzer
- F5 & Radware Load Balancers
- Resident Engineer deployments
- AMC & managed security services

Cloud, Data & Platforms

Multi-cloud, container-native and data-centric talent to support customer modernisation journeys — from lift-and-shift to cloud-native refactor.



End User Computing (EUC) & Digital Workspace

- Virtual Desktop Infrastructure (VDI) Solutions
- Digital Workspace Design & Deployment
- Desktop & Application Virtualization
- PC-to-Thin Client Conversion
- Secure Remote Access Solutions
- Endpoint Management & Mobility
- Digital Employee Experience (DEX) Solutions



Citrix & NetScaler Solutions

- Citrix Virtual Apps & Desktops (CVAD)
- Citrix DaaS & Citrix Cloud
- Citrix Workspace Solutions
- NetScaler (ADC) & Secure Access
- Load Balancing & Application Delivery
- Web Application Firewall (WAF)
- Infrastructure Upgrades, Migrations & Optimization



Microsoft Cloud & Modern Workplace

- Microsoft 365 Deployment & Administration
- Azure Virtual Desktop (AVD)
- Windows 365 Cloud PC
- Microsoft Intune & Endpoint Management
- Azure Backup & Disaster Recovery
- Office 365 Migrations & Modernization



VMware & Virtualization Solutions

- VMware vSphere, ESXi & vCenter
- VMware Horizon VDI
- VMware Cloud & Hybrid Infrastructure
- Virtualization Clustering & High Availability
- Infrastructure Consolidation & Modernization

Cloud, Data & Platforms

Multi-cloud, container-native and data-centric talent to support customer modernisation journeys — from lift-and-shift to cloud-native refactor.



Cloud & Hybrid Infrastructure

- Hybrid Cloud Architecture & Consulting
- Cloud Migration & Transformation
- Disaster Recovery & Business Continuity
- Infrastructure Assessment & Health Checks
- Datacenter Consolidation & Optimization



Identity, Security & Compliance

- Identity & Access Management (IAM)
- Multi-Factor Authentication (MFA)
- Zero Trust Security Architecture
- Endpoint Security & Compliance
- Security Assessments & Hardening

The Engineers Behind the Expertise

A curated bench of senior specialists across our core practice areas — ready to deploy locally, remotely, or as resident engineers. (Sample team — replace with your final roster.)

L3

SK

Mujeeb Ahmed

Network & Wi-Fi Lead

Huawei / Cisco / HP / Aruba / Ruckus / Fortinet

L3

RM

Zeeshan Ali

Systems Architect & Cloud Lead

Citrix / VmWare / Microsoft

L3

PS

Muhammad Kamran

Systems Architect & Software Lead

AWS / Azure / Microsoft

L3

AP

Muhammad Imran

Finance Head

ACCA, CA

L3

NV

Asim Talib

IT Infrastructure & Project Lead

Infra

L2

VT

**Muhammad Sufyan
Ashraf**

Engineer

On Field

L2

SR

Nouman Ijaz

Engineer

On Field

L3

AD

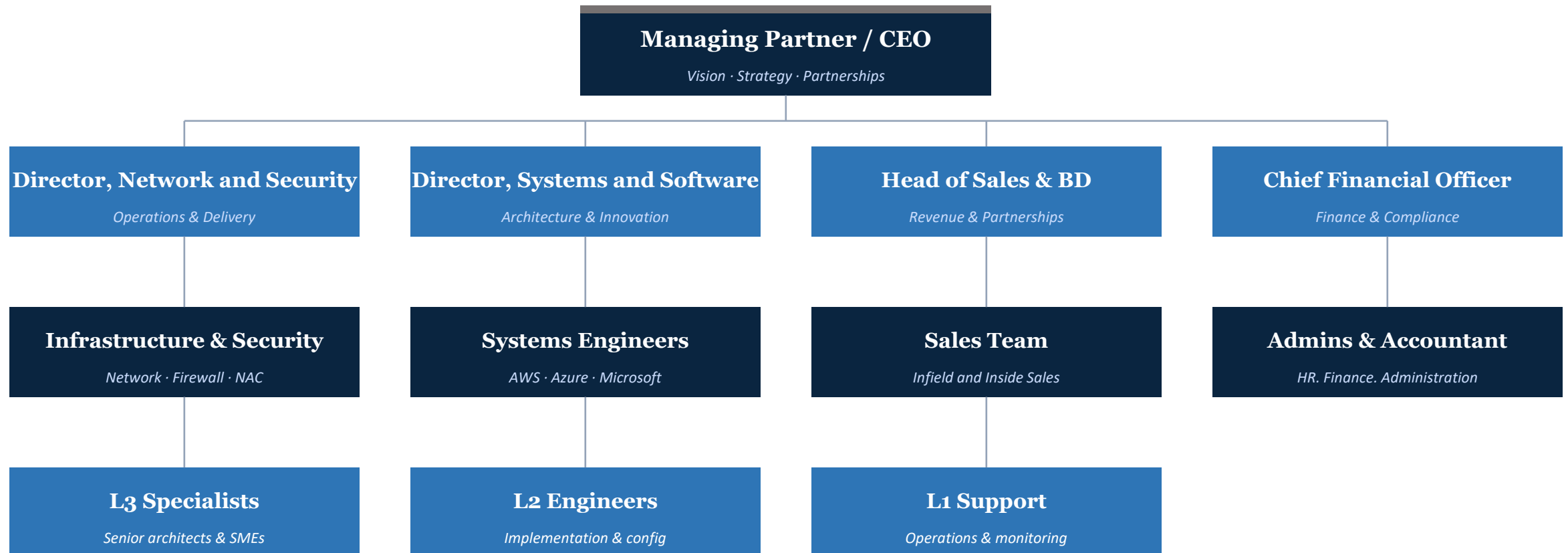
Ali Muhammed

Engineer

On Field

Company Hierarchy & Reporting Structure

A lean leadership structure designed for fast decisions, clear ownership of practice areas, and scalable delivery.



Engagement Models & Competency Tiers

ENGAGEMENT MODELS



Local Deployment

On-site engineer placement for customers requiring physical presence and face-to-face engagement.



Remote Delivery

Centralised delivery from our operations hub — ideal for configuration, managed services and support.



Project-Based / Freelance

Fixed-scope, milestone-driven engagements with curated freelance experts from our network.



Resident Engineer

Long-term embedded specialist dedicated to a single customer, billed monthly.

L1

Support & Operations

First-line response, monitoring, ticket triage and routine operations.

L2

Implementation & Config

Hands-on engineers delivering configurations, deployments and migrations.

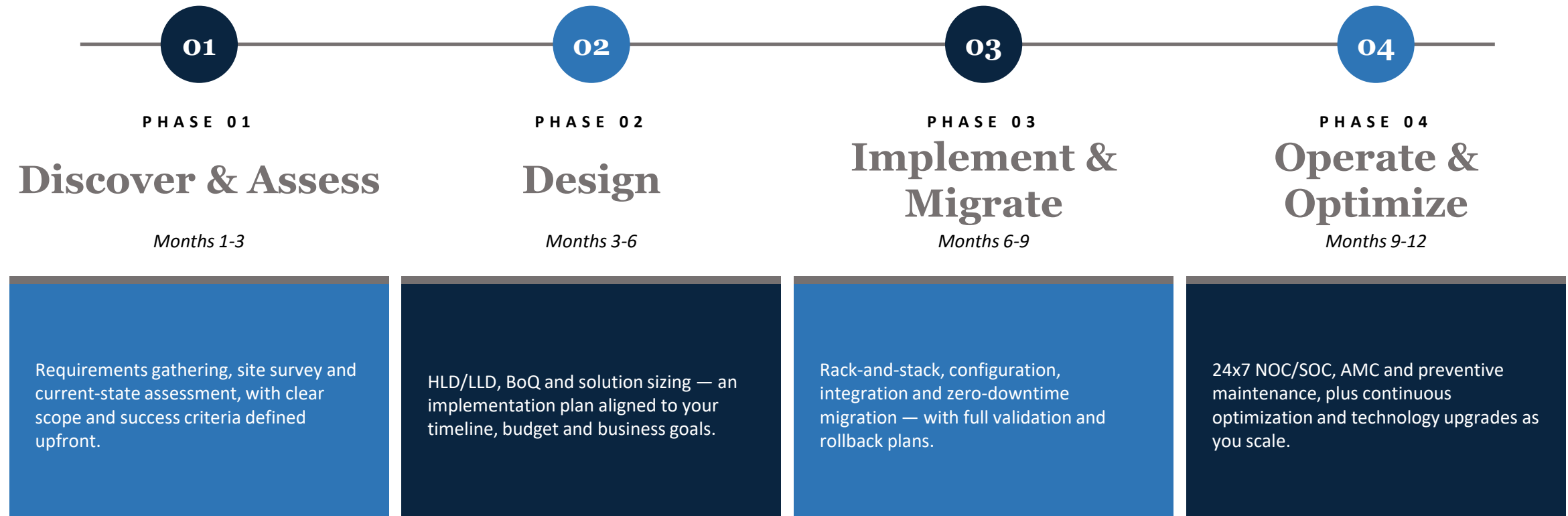
L3

Architecture & Expert

Senior specialists — HLD/LLD, presales, complex integration, escalation and training.

How We Move Forward — 4 Phases

A structured delivery approach that de-risks every engagement — from first assessment to long-term optimisation.



Selected Project References / 1 of 2

Engagements led across enterprise, government, and ISP environments — proof points spanning GCC, Asia-Pacific, and South Asia.

Prime Health Hospital and Medical Center

CAMPUS

UAE • Huawei Technologies

Designed and delivered a full campus network — Huawei Core & Multi-Gig switches, Wi-Fi 7 APs with site-survey heatmaps, Layer 2/3 segmentation, VLANs, QoS, and iMaster NCE + Campus Insight for telemetry, policy automation, and fault isolation. End-to-end RFP support including HLD, BoQ, and solution sizing.

Tech: Huawei Core/MultiGig · Wi-Fi 7 · iMaster NCE · Campus Insight

Ministry of Education

CAMPUS

UAE • Huawei Technologies

Installation and configuration of Network devices and WIFI for 7 schools across the UAE
Total devices 150+ Switches and 1000+ AP in total

Huawei Core/MultiGig · Wi-Fi 7 · iMaster NCE · Campus Insight

Abu Dhabi University

CAMPUS

UAE • Huawei Technologies

Services installation with 1 Year support for the configurations and installation work for Select Group HO.

This Project included with SCS, Networking, CCTV, ACS and Gate Barrier.

Support customer for SIRA Approvals.

Tech: Huawei Core/MultiGig · Wi-Fi 7 · iMaster NCE · Campus Insight

Select Group

CAMPUS + SEC

UAE • Huawei, Hanwah, Palo Alto

Services installation with 1 Year support for the configurations and installation work for Select Group HO.

This Project included with SCS, Networking, CCTV, ACS and Gate Barrier.

Support customer for SIRA Approvals.

Tech: Huawei, Palo Alto, Hanwah

Selected Project References / 2 of 2

Carrier-grade, banking and government deployments — continued.

Agriculture Bank of China

MIGRATION

China • China Telecom Global

Managed end-to-end migration from Cisco routers to Huawei routers across the bank's national network. Designed cutover plan minimising service disruption; produced device-level LLD configurations, migration runbooks, and rollback procedures for every phase of the rollout.

Tech: Cisco → Huawei AR · LLD · Runbooks · Rollback plans

Mobilink IT Disaster Recovery

DR / DC

Pakistan • Pakistan Tobacco / Mobilink

Designed HLD and LLD for an enterprise Disaster Recovery solution. Configured CE6851 TOR switches, CE12808 Core switches, F5 LTM/GTM, E9000 Chassis, and eSight NMS. Delivered seamless failover with identical IP preservation for critical applications across primary and DR sites.

Tech: Huawei CE6851 / CE12808 · F5 LTM/GTM · E9000 · eSight

Survey of Pakistan — Data Center

DATA CENTER

Pakistan • Government Project

Designed and deployed a government data center using Nexus 9504 / 9372PX, Catalyst 2960, and Fortigate 600D firewalls. Configured double-sided vPC (Core-to-ToR), single-sided vPC (Access-to-Core), HSRP, Inter-VLAN routing, Fortigate HA, Site-to-Site VPN, and SSL VPN.

Tech: Cisco Nexus 9504/9372PX · Catalyst 2960 · Fortigate 600D

TRACK RECORD AT A GLANCE

12+

Years experience

15+

Customer PoCs led

>80%

PoC win rate

4

Countries delivered

Our Customers



Our Global Partners



Let's Build This, Together.

The expertise is in place and the track record is proven. Here is how we turn your requirement into a delivered, supported solution.

01

Discovery Call

Tell us your requirement and challenges. We assess the current state and define a clear, agreed scope.

02

Solution & Proposal

We design the solution and deliver HLD/LLD, BoQ and a costed proposal for your review and sign-off.

03

Pilot or Deploy

Start with a pilot or proceed to full deployment — backed by our delivery methodology and clear SLAs.

Ready to take the next step?

Contact Us

The engineering talent is in place. The market demand is proven. What we need next is a partner aligned on vision, governance and go-to-market execution.



Ready to take the next step?



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